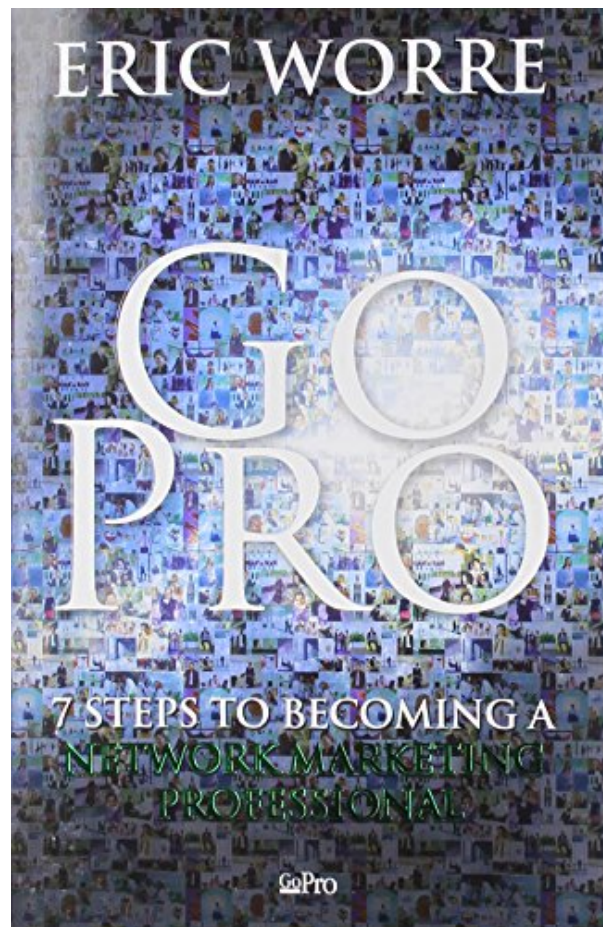
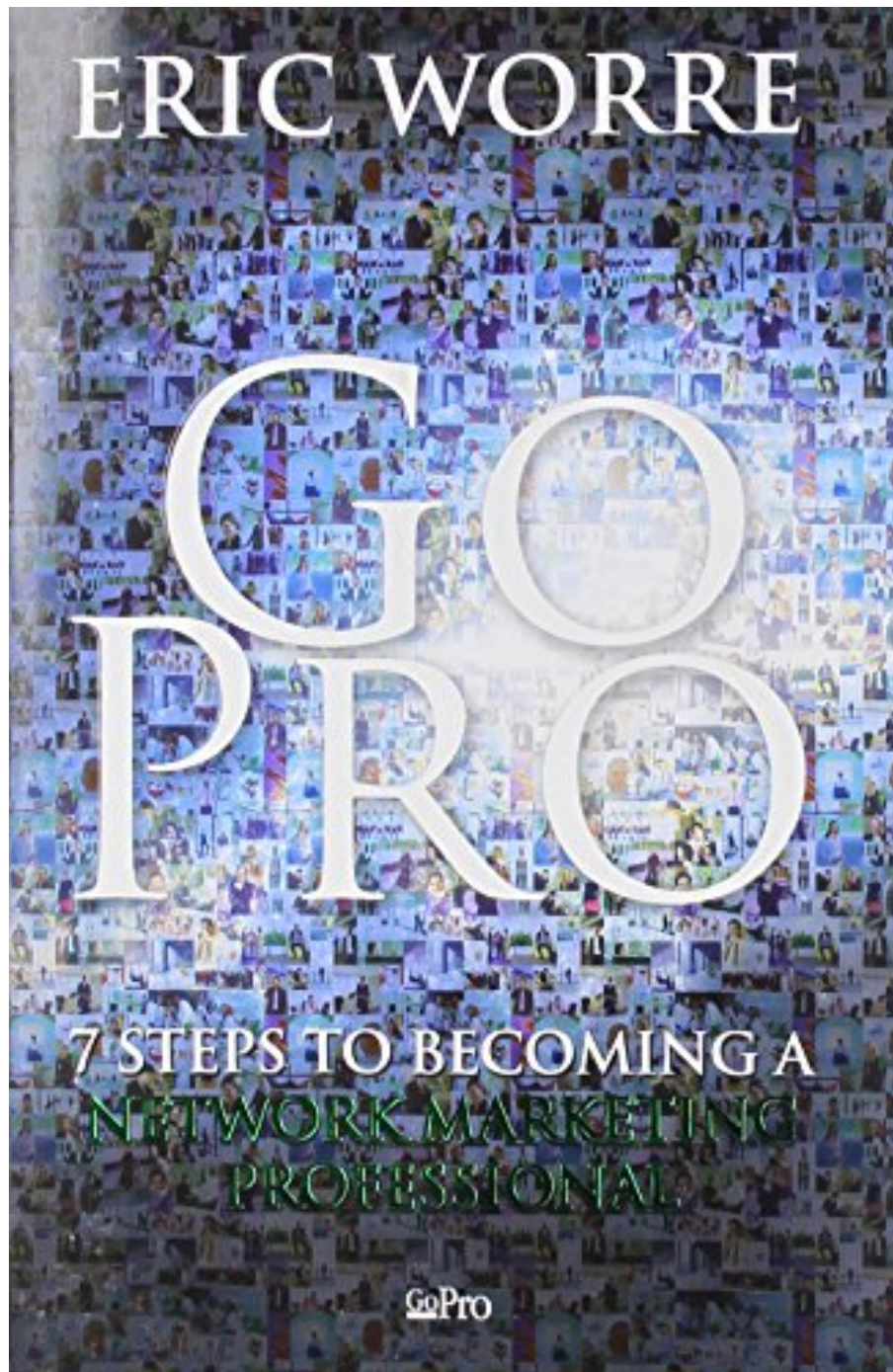


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# **GO PRO: 7 STEPS TO BECOMING A NETWORK MARKETING PROFESSIONAL BY ERIC WORRE PDF**

Over twenty years ago at a company convention, Eric Worre had an aha moment that changed his life forever. At that event he made the decision to Go Pro and become a Network Marketing expert. Since that time, he has focused on developing the skills to do just that. In doing so, Eric has touched and been touched by hundreds of thousands of people around the world. Now he shares his wisdom in a guide that will ignite your passion for this profession and help you make the decision to Go Pro and create the life of your dreams. In this definitive guidebook, you will learn to: -Find prospects -Invite them to your product or opportunity - Present your product -Follow up with your prospects -Help them become customers or distributors -Help them get started right -Grow your team by promoting events -And much, much more. Eric's wish is for you to make the decision to become a Network Marketing Professional. For you to truly Go Pro. Because it is a stone-cold fact that Network Marketing is a better way. Now let's go tell the world.

- Sales Rank: #705 in Books
- Published on: 2013-05-01
- Original language: English
- Number of items: 1
- Dimensions: 8.00" h x 1.00" w x 6.00" l, .63 pounds
- Binding: Paperback
- 160 pages

## Features

- Find prospects
- Network Marketing Pro
- Build for Events
- 90 day push

## Most helpful customer reviews

174 of 182 people found the following review helpful.

Voted Best Network Marketing Training Book

By Bess McCarty

This book is the chosen core textbook for the MLM Millionaire Club curriculum, and is being considered as the core book for the history-making world's first accredited college course in Network Marketing at Bethany College of Lindsborg, Kansas. Why? It contains in a nutshell the how-to's of professional Network Marketing, a hard-won summary of Eric Worre's 25 years in the profession. Here are the 7 Steps he'll teach you:

- 1) Finding Prospects
- 2) Inviting Prospects to Understand Your Product or Opportunity
- 3) Presenting Your Product or Opportunity to Your Prospects
- 4) Following Up With Your Prospects

- 5) Helping Your Prospects Become Customers or Distributors
- 6) Helping Your New Distributor Get Started Right
- 7) Promoting Events

Good job, and great contribution to this profession, Eric Worre! As a Network Marketing teacher & coach, I recommend getting it for yourself, your team, and your prospects.

92 of 96 people found the following review helpful.

Changed my entire mindset on how I was doing this business

By Stephen

I received an advanced copy of the book and all I can say is WHAT A GAME CHANGER! I've only been involved in network marketing for a few months now and like most people I quickly burned through my list trying to sell everybody a product or trying to get them into the business. Thanks to Eric I now understand it's all about educating and helping others. Now that I'm educating and helping instead of selling my business is starting to take off. I'll be ordering a couple more copies as gifts for others I want to see succeed. Thanks Eric, you made a difference for me.

166 of 179 people found the following review helpful.

A history of being PRO!

By Dave Wilkerson

Its not often that you meet someone who has such a common sense yet sophisticated focused approach on what makes the network marketing profession....professional. Eric Worre is someone I met many years ago when I was asked to help in a dispute between two people who had partnered up in another network marketing company and what I remembered the most was the way Eric handled the situation to everyones satisfaction. That showed me a skill set that has only become stronger over the years as Eric has relentlessly worked to strengthen the best the profession can provide while pointing out the weaknesses along the way.

Never be afraid to point people towards Eric and his [...] site since he's very protective of the profession as a whole and wants it to be a collaborative place where many from different companies are not afraid to mingle and share ideas about better ways for our profession to excel.

After reading an advanced copy of this book I knew this was the tool I wanted for all new and seasoned people on my team. After a 18 year hiatus from MLM, three years ago I decided my timing was right and in three short years I'm now in the top 100 of a billion dollar energy company. So much of what I do everyday to guide my team comes directly from the teaching/mentoring that Eric provides. Common sense direction that most people can relate to and a way to showcase how incredible network marketing can be for people when done right and done more importantly...professionally!

Kudos to Eric for his belief that, "Its a stone cold fact that we do have a better way"! And a personal thank you to Eric for letting me know its ok to be in network marketing, be proud to be in network marketing and I can even let my Mom know that I'm a professional network marketer!!

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